

Mario Kirolos

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CAREER OBJECTIVE

Software Engineer holding MBA certificate with more than 9 years of experience who is driven when challenged with new ideas to work on.

CORE COMPETENCIES

- Wise Decision Making
- Proficient in Management
- Work with Team
- Self-Motivated
- Work under pressure
- Finisher

PROFESSIONAL EXPERIENCE

E-SPIRIT., Lexington, MA

CMS Consultant/Web Developer, May 2019 – present

- Working in a team who is responsible for assisting partners and clients in achieving strategic e-business objectives through technology solution implementation. Consultants provide business and technical guidance as well as product expertise. [HTML5 – CSS3 – jQuery – Bootstrap 4 – JAVA – Angular – REST API - git]

GLAD WORKS, Pawtucket, RI

Full Stack Web Developer, Sep 2018 – May 2019

Web Developer. Focused on building standards compliant websites, eCommerce websites and social media implementations.

- Convert PSD designs to Drupal CMS and Wordpress themes.
 - Develop Drupal Modules and Wordpress Plugins to ensure the 100% customer satisfaction.
 - Maintain and Update The websites to the latest versions to ensure the security and the stability of the applications.
 - Raised productivity by 20% after restructuring the workflow.
 - Drove best practice implementation for 22 clients across multiple industries. Decreased rework by 23% and costs by 15%.
 - Boosted user experience scores by 55% over company-wide previous best.
- [HTML5 – CSS3 – jQuery – Bootstrap 4 – MySQL – PHP7 – Drupal6 – Drupal7 – Drupal8 – git – React - Wordpress – REST API - Python]

HULT INTERNATIONAL BUSINESS SCHOOL, Cambridge, MA

Teacher Assistant, Apr 2018 – Sep 2018

Teacher Assistant. Responsible for supporting the following courses for the Master’s program “Global Strategy”, “Sales”, “Digital Marketing”

- Provide support for classes and faculty on the course activities, class preparation, material and assignments.
- Performed review sessions and student orientation.

MOBADRAH MANAGEMENT CONSULTANCY, Dubai, UAE

IT Consultant, Feb 2015 – Aug 2016

IT Consultant. Managed a team of 6 developers to deliver the most efficient software solutions to government sectors.

- Recognized for improving government sector efficiency after creating the “Smart Gate” portal.
 - Reduced man-hours by 30% by producing “Smart Training System”.
 - Increased number of sold software after developing and adapting to government sectors.
 - Upgraded the company efficiency by handling the infrastructure.
- [HTML5 – CSS3 – jQuery – Bootstrap 3 – MySQL – PHP5 – Wordpress – REST API - Laravel]

TRIPSYMPHONY, Dubai, UAE

IT Manager, Oct 2013 – Feb 2015

Built and managed a team of 6 business analysts. Led the first outsourcing project transitioning marketing roles from Malaysia to India. Oversaw offshoring setup and operations.

- Maintain and Update The websites to the latest versions to ensure the security and the stability of the applications
- Increased customer satisfaction by decreasing number of daily online tickets by 25%.
- Upgraded the security systems and monitored for the online B2B and B2C for the travel industry.
- Through trouble shooting and advising services, increased actual work hours to enable employees to focus on real tasks associated with business issues.
[HTML – CSS – javascript – mySQL – PHP5]

FREE LANCER

Software Engineer, Mar 2009 – NOW

Software Engineer. Worked with a wide variety of businesses developing web applications including health insurance, job sites, online travel portals. Recognized for high quality solutions.

- Shifted the educational system in UAE with an innovative software program to encourage studying among students of all grade levels by creating “MY PAGE” portal.
- Reduced man-hours 50% by developing “Smart Insurance Service”.
- Gave the opportunity to more than 7% of the UAE job seekers to have their dream job by creating citystarme.com
[HTML – CSS – javascript – mySQL – PHP5]

EARLIER POSITIONS

GNI, Dubai, UAE

Software Developer, Dec 2012 – Oct 2013

MIAMI GROUP, Cairo, Egypt

Web Developer, Mar 2009 – Dec 2012

EDUCATION

HULT INTERNATIONAL BUSINESS SCHOOL, Cambridge, MA

Master's in international marketing, Mar 2018

HULT INTERNATIONAL BUSINESS SCHOOL, Cambridge, MA

Master's in Business Administration(MBA), Aug 2017

MODERN ACADEMY FOR ENGINEERING, Cairo, EG

Bachelor of Computer Engineering, Nov 2011

CODING SKILLS

- Backend: PHP | Python | C# | JAVA
- FrontEnd: html5 | CSS3 | jQuery | AJAX | PSD to html | Cross browser
- Databases: mySQL | SQL | Oracle | MongoDB
- Marketing: SEO | SEM
- Integrations: REST API
- Suites: Adobe Suite
- CMS: Wordpress | Joomla | Drupal | FirstSpirit
- Frameworks: Laravel | Django | Bootstrap | Angular | React | git
- Certifications: Amazon Skills Developer | AWS | Angular | Hubspot Inbound Marketing | Hubspot Email Marketing.

SPEAKING LANGUAGES

- Arabic | Native
- English | Fluent